



# Think global

# go Polytrade Global GmbH



Polytrade has established a quality management system according to ISO 9001:2015

[www.polytrade.de](http://www.polytrade.de)

# Polytrade Global GmbH

The history of the company goes back to 1994 when it was set up as a wholly-owned subsidiary of Zimmer AG following the spin-off of the Fibres & Fibre Raw Materials department of Metallgesellschaft AG. Focused intensively on international trade and distribution right from the start, today Polytrade Global is a global distributor and service company doing business all over the world.

## Your advantages when dealing with Polytrade Global

Polytrade Global is well established in the EU as well as non-EU countries (Eastern Europe, CIS, Asia, Latin America) thereby building a bridge between Asia and Europe. Polytrade Global supplies to more than 45 countries around the world, yet it does not rest on its laurels and is constantly looking for the ways for further development and entering new markets. For example, nowadays, the development of “technology and service platform” for non-EU companies is an important issue on the agenda of Polytrade Global. Polytrade Global has profound knowledge and broad experience in worldwide logistics, customs and duty regulations. These are the key cornerstones which

allow Polytrade Global to provide broad logistics operations including constant supply and just-in-time delivery out of Polytrade Global stocks in Europe. Moreover, Polytrade Global is also ready to provide sales services in Europe as well as assistance for REACH registration and technical support for R&D.

By choosing to work with Polytrade Global you are getting a reliable partner which is able to adjust to ever changing challenges in a very short time, successfully meet customer needs and move high quantities of products in a logistically optimized manner.

## Why should you cooperate with Polytrade Global?

- POLYTRADE GLOBAL is an all-round marketing and logistics service provider with traditional technological background.
- POLYTRADE GLOBAL cooperates on a reliable, comfortable and very flexible basis what leads, in turn, to the establishment of a long-term relationship.
- POLYTRADE GLOBAL is an ideal European partner with the access to a broad network of well-known major, medium and small size producers within the whole polymer and polyester chain.



# Polytrade Global divides its product and



Performance Additives targets the formulators and processors of plastics. Formulators are offered a specialized range of additives for general purpose and specialty plastics. Our well established presence in PVC processing starts with CPE impact modifier and chemical blowing agents. Expanding our supplier base to acrylic modifiers for rigid PVC was established with the intention of offering our customers a state-of-the-art product portfolio.

Processors in injection molding are approached with a range of PA6 and PP compounds from Polyplastic Compounds, Moscow for a wide range of applications. The buzzing market for bio based plastics is served with our Indochine Bio Plastiques range of INJICERA® ready to use compounds.

Our available market insights and technical expertise at Polytrade Global offers the opportunity to penetrate and expand your market presence in Europe. Our global network of experienced agents offers additional market access in Europe, Asia and South America.



Polytrade Global looks back on more than 20 years of experience in polymer trading. At the core of our expertise lies the cost awareness that guides all our transactions and is put to practice in the form of detailed estimates and margin calculations. A high level of professionalism, customer contacts that have developed over the years, in-depth market knowledge, strong cost awareness as well as the extensive technical know-how of our employees constitute the strengths of Polytrade Global and hence the reason for its market success to date. In conjunction with a stable, established market setting (financing partners, suppliers), these strengths also leverage opportunities for the future.

# services portfolio into four segments:



Global shifts in industrial chemistry are creating both risks and opportunities. One focus in this context is to give medium-sized partners from the chemicals industry (especially from Russia and China) a sales platform for their products and for customer canvassing. Existing demand was corroborated in numerous conversations and in already concluded contracts. In this segment, Polytrade Global GmbH benefits from the long-standing expertise of its management board members. This segment focuses on the industry sectors chemical processing, construction industry, mining and water treatment. Especially trading of chemical products from/ to the CIS region is regarded as being a particular opportunity. In the field of Packaging, marketing agreements were concluded with two Russian producers of PE and PP fabric bags in 2017. The products are to be marketed in the EU on an exclusive basis.



Change in consumer demand and new regulatory requirements relating to the effectiveness, safety, and compatibility of cosmetic products requests continuous innovations. To meet this need, Polytrade cooperates exclusively with a Japanese raw material producer. This Japanese company developed a unique technology for the production of Collagen I. Collagen is an essential component of the human connective tissue. For many years, it has been used in numerous beauty and personal care products. NEOSILK is a completely new and safe type 1 collagen, now made available to the manufacturers of cosmetic products. It is obtained from silk cocoons. NEOSILK Collagen is distributed exclusively by Polytrade Global. The product portfolio includes also finished products from the Italian luxury brand CREO and the Japanese skin care line frais vent. In addition, Polytrade is constantly on the search for new developments and innovative products, in order to be able to offer customers a complete concept. Further information and product overview: [neosilk.net](http://neosilk.net)

# Experience leads to success

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**Eduard Albrecht**

*Managing Director of Polytrade Global GmbH*

The team of Polytrade Global wishes to offer you an open, straightforward and reliable collaboration basis. This is how we define our approach towards business relations. We are not only a truly international team of competent industry specialists capable of addressing your individualised needs professionally and responsibly. There is more to it, we cherish the value of the human element in business and we know exactly what it takes for a sound partnership based on mutual trust and understanding to be right there at the very centre of everything we do. This has become a solid foundation of our business philosophy.

We want to reach further to you and build upon this foundation together with you. With this view in mind we kindly extend to you our invitation for a mutually beneficial cooperation.

## **Polytrade Global GmbH**

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# For more information go [www.polytrade.de](http://www.polytrade.de)



More information about our services and products  
and their specifications on our website

The screenshot shows the homepage of Polytrade Global GmbH. At the top left is the company logo, and to its right are flags for Germany and the USA. A navigation menu includes 'HOME', 'POLYTRADE GLOBAL', 'PRODUCTS', 'MEDIA', 'CAREER', and 'CONTACT'. The main banner features a night view of a port with a ship and cranes, and an airplane flying overhead. The text reads: 'POLYTRADE GLOBAL is an all-round marketing and logistics service provider with traditional technological background'. Below this is a 'WELCOME TO POLYTRADE GLOBAL GMBH' section with a paragraph: 'Polytrade Global GmbH is a worldwide marketing and logistic service provider with a traditional technological background specialized in polymers, additives, catalysts and polyester chemicals combined with consultancy and financing functions.' A row of four service tiles follows: 'Performance Additives and Technology', 'Polymere and Services', 'Business Platform for International Trade', and 'Cosmetics'. The footer contains three columns: 'Management System' with an ISO 9001 logo, 'CERTIFICATION ACCORDING TO EN ISO 9001' with a paragraph about ISO 9001 certification, and 'EU REGULATIONS' with a REACH logo and text about compliance with EU regulations.